DEF Network - Presentation

January 2017

DEF Network - Vision & Mission

We are an independent, international Network of companies with considerable expertise in the Fire Safety industry.
Our products and services encompass all levels of project complexities.

Our mission is to embrace the task of protecting our customers against fire risk, provide ongoing support, ensuring longevity of their operations and life safety of all occupants.

A singular Network

- Europe’s largest independent Fire Alarm manufacturer,
- Founded in 1958 by Daniel Lécuyer, father of the current CEO,
- With Fire Alarm remaining as core business since then,
- Based in France, and present in 10 other countries through direct branches,
- Building its reputation on solid and reliable systems, meeting the needs of the most demanding applications.

DEF Network – Key figures

1958

CREATED IN

2016 TURNOVER

€224M

2100

EMPLOYEES

R&D ENGINEERS

108

26
companies in France

14
branches overseas

6
points of services

IMPLANTATIONS

FACTORIES

8
In France

3
overseas

An international Network

An independant company Network organized in 3 divisions

DEF Network

FRENCH DIVISION

- DEF 14 SUBSIDIARIES
- DEF MARINE
- Sonatech — Water fog extinguishing systems
- DigiSys — IP Video monitoring, Videoprotection systems
- ALLiGATOR — Management of emergency exits
- cetexel — Distribution: locks and evacuation
- DEF OUEST
- SSI SERVICO — Multi brand Maintenance services for fire safety systems
- DMF — Mecanical smoke ejection
- ASD — Distribution
- BOUYER — Public adress systems
- DEF Sûreté SENTINELLE TECHNOLOGIQUE — Integration & Maintenance of safety solutions
- DBcall — Call Center

INDUSTRIAL DIVISION

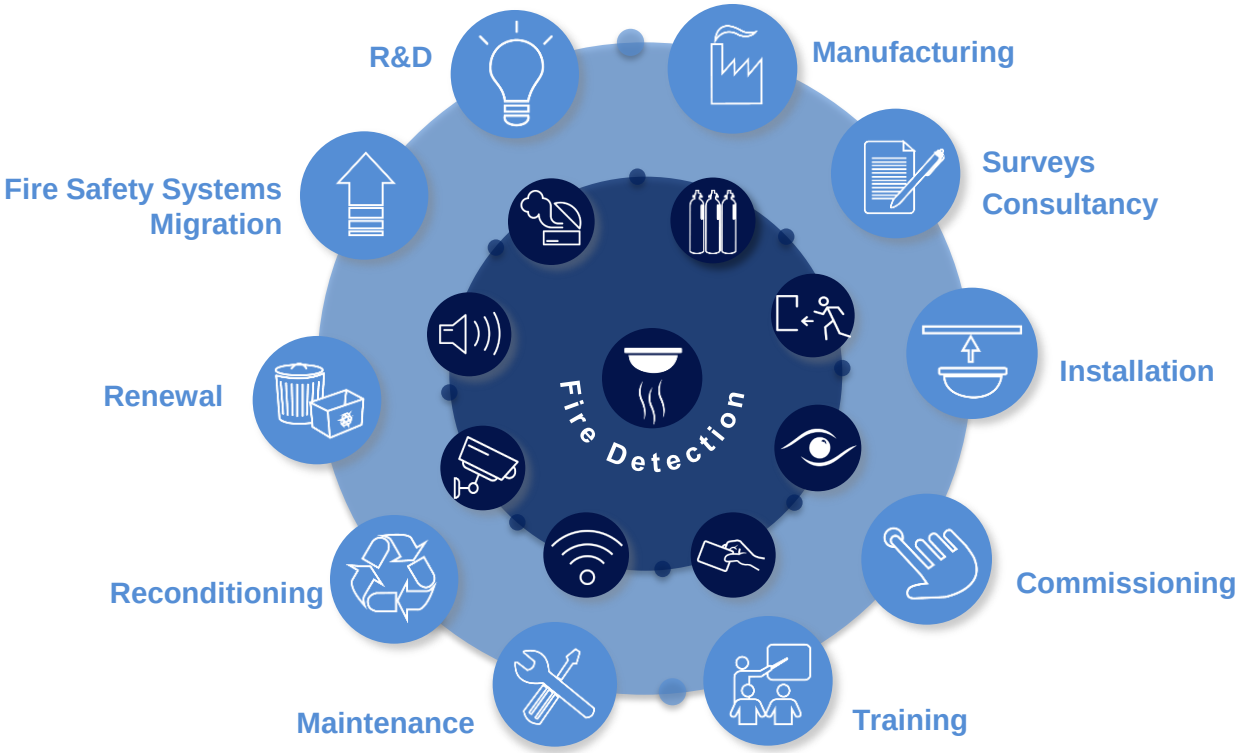
- FAE — Fire Safety System detectors
- SEFI — Fire Safety System control panels
- mipe — Reconditioning of detectors, Repair of electronics cards
- SEFALOG — Logistics
- ARSAFE DELTA ERRE — Power supplies and gas detectors
- saifuté / electronics — Detectors for chinese market
- sessy — Sounders, panels wiring
- SHD — Domestic smoke detectors
- EXTINCTIUM — Extinguishing solutions
- ssisoft <Expanding your safety> — Software solutions
- BESSER — Specials detectors

INTERNATIONAL DIVISION

- DEF ALGERIA
- DEF BELGIUM
- DEF ITALY
- DEF NETHERLANDS
- VLV BELGIUM
- Clarkson Part of DEF Network
- DEF INTERNATIONAL
- DEF WESTERN AFRICA
- DEF TUNISIA
- DEF CHINA
- SD — Distribution
- M-A — Fire Alarm maintenance

Building global solutions…

… combined with outstanding Services



They trust us

HEALTH

Pasteur Institute, **France**
Central Hospital of Army, **Algeria**
Central Hospital of Monkole, **Congo**

HIGH-RISE BUILDINGS

Grande Arche of La Défense, **France**
TTA2 Total Tower, **Angola**
Congress Palace, **Tunisia**

PRESTIGE

Le Louvre Museum, **France**
Royal Palace of **Saudi Arabia**
UNESCO

SHOPPING MALLS

Forum des Halles, **France**
Morocco Mall
Sun Plaza, **Romania**

EDUCATION

Polytechnique School, **France**
College of **France**
University of Qing Hua, **China**

ACCOMODATION

George V Hotel, **France**
Sipopo Hotel, **Equatorial Guinea**
Ivoire Hotel, **Ivory Coast**

They trust us

TRANSPORT

Eurotunnel, **France-UK**
Cairo subway, **Egypt**
SNCB, **Belgium**

AIRPORT BUILDINGS

ADP, **France**
International airport of **Brussels**
Bagdad airport, **Irak**

DATA CENTERS

Alcatel
IBM
Algeria Télécom

DEFENCE

Ministry of Defence, **France**
Military bases, **Algeria**
Superiour Council of Defence, **Morocco**

NUCLEAR

AREVA, **France**
MRI Project, **France**
EPR Taishan, **China**

INDUSTRY

Renault, **France-Morocco**
BAYER, **France**
KNS (nickel mine), **New Caledonia**

OIL & GAS

TOTAL, **France**
Sonatrach, **Algeria**
GASCOO, **Belgium**

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